



D6 SIGMA · LEAN SIX SIGMA

# Company Profile

Claims · Planning · PMO · Strategy ·  
Restructuring · Automation · Lean Six Sigma —  
Canada, Saudi Arabia & the Gulf

**Precision that performs.**

## WHO WE ARE

# Canadian discipline. Saudi and Gulf field experience.

D6 Sigma is a team of consultants who have delivered in Canada, Saudi Arabia and across the Gulf. We bring the rigour of Canadian project and governance practice and the know-how of large regional programmes — and we do the work in Arabic and English. We measure first, fix what the numbers point to, and leave a system that keeps the gain.

“We make performance measurable and lasting.”

## WHY D6 SIGMA

### Numbers first

Every engagement starts with a baseline and ends with a control plan.

### Senior-led

Every engagement has a named senior lead; larger scopes bring specialists from the wider team.

### Three regions, one method

Canadian discipline, Saudi and Gulf field experience; Arabic and English written natively.

### Fixed fees

Agreed before we start. No percentage of savings.

## HOW WE WORK

# Three steps. Every time.

01

### Baseline

Measure what is — with data you can trust, not impressions.

02

### Gain

Fix the biggest loss first, with the people who do the work.

03

### Control

Leave a system, owners and a review rhythm that keep the gain.

## SIX DISCIPLINES, ONE PROMISE

### Define

One problem, one owner, one number.

### Measure

A baseline you can defend.

### Analyze

Causes proven with data.

### Improve

Fixes piloted with the people who do the work.

### Control

Owners, standards and a review rhythm.

### Deliver

The gain is real only when it lasts.

# Short, high-value engagements

From the contract to the capital market, each one moves a measurable number and leaves a system to keep it there.

## Projects & contracts

Keep projects on programme, protect your entitlement and report the truth.

 Claims & variation management

 Planning & scheduling

 PMO & project controls

## Strategy, restructuring & capital markets

Set the direction, rebuild when needed and get ready for investors.

 Strategic planning & execution

 Restructuring & turnaround

 IPO & listing readiness

## Reporting, automation & AI

See the numbers, remove the steps and give time back to your people.

 Reporting & dashboards

 Process automation

 Process X-Ray

## Performance & excellence

Find the losses, fix them and keep the gain.

 Waste Scan

 Six Sigma improvement projects

 Quality & excellence

 SME Rescue

## Training

Build the capability inside your team.

 D6 Academy

## CONTRACTS & CLAIMS

# Claims & variation management

Protect your entitlement: every variation priced, every delay proven, every notice on time.

### Who it is for

Contractors and subcontractors with open variations or delay events on a live project

Owners and developers who receive claims they need to assess or answer

Project teams that need a notice-and-records discipline before a dispute starts

### What you get

- ✓ A variation and claims register with status, value and time-bar dates
- ✓ A delay-analysis report that explains the method and shows every assumption
- ✓ Claim or response submissions ready to issue, in English or Arabic
- ✓ A notice-and-records procedure the site team can actually follow

### Typical timeline

#### Weeks 1–2

Contract review and records audit

#### Weeks 3–6

Quantify variations and delay

#### Weeks 6–10

Submission, negotiation, support

## PLANNING

# Planning & scheduling

A programme the project is actually run from — and one you can defend when the questions come.

### Who it is for

Contractors who must submit a baseline or revised programme to the engineer or client

Owners and PMOs who need an independent review of a contractor's schedule

Projects that have slipped and need a credible recovery programme

### What you get

- ✓ A baseline programme with WBS, logic, resources and a programme narrative
- ✓ A schedule-quality check with a scored list of issues
- ✓ Monthly updates with variance explanations
- ✓ A recovery programme with options, cost and resource impact

### Typical timeline

#### Weeks 1–2

Scope, WBS and data

#### Weeks 2–5

Build and agree the baseline

#### Ongoing

Monthly update and look-ahead

## PROJECTS

### PMO & project controls

Projects that report the truth weekly — and a schedule the crews actually commit to.

#### Who it is for

Contractors and subcontractors on large or multi-site programmes

Owners and developers who need reliable progress and cost reporting

PMOs that produce reports but not decisions

#### What you get

- ✓ PMO operating model and governance calendar
- ✓ Progress, cost and risk dashboards with defined data owners
- ✓ Last Planner System running with trained facilitators
- ✓ A cost-to-complete forecast and a recovery plan the contractor and the owner both sign

#### Typical timeline

Weeks 1–2

Assess

Weeks 3–6

Set up PMO and controls

Weeks 4–12

Last Planner rollout and coaching

## STRATEGY

### Strategic planning & execution

A strategy your team can execute: a few clear priorities, owners, numbers and a review rhythm.

#### Who it is for

Family businesses and mid-sized groups setting a three-to-five-year direction

Government-related entities that need a plan aligned to national programmes, and a way to track it

Contractors and developers choosing which markets, clients and capabilities to build

#### What you get

- ✓ A strategic plan and business case in a form the board can approve
- ✓ An initiative portfolio with owners, budgets and milestones
- ✓ A KPI tree and scorecard with data owners
- ✓ An operating rhythm and a 90-day launch plan

#### Typical timeline

Weeks 1–3

Diagnose

Weeks 4–7

Choose and design

Weeks 8–12

Translate and launch

## RESTRUCTURING

# Restructuring & turnaround

Clear accountability and a credible path back to cash — structure, performance and creditor-ready numbers.

## Who it is for

Contractors, developers and family groups under cash or margin pressure

SMEs that have outgrown their structure and lost control of cost

Boards and lenders who need an independent view of the recovery plan

## What you get

- ✓ Diagnostic of structure, cost and cash — with evidence
- ✓ A 13-week cash forecast and a stabilisation plan
- ✓ Target organisation, role charters and a restructuring plan with scenarios
- ✓ KPI scorecard and coached review meetings

## Typical timeline

Weeks 1–2

Diagnose and stabilise

Weeks 3–8

Design the recovery plan

Weeks 8–14

Execute and hand over

## CAPITAL MARKETS

# IPO & listing readiness

Be ready for the market before the market asks — governance, numbers and people that stand up to investor scrutiny.

## Who it is for

Family businesses and mid-sized companies considering Nomu or the Tadawul main market

Pre-IPO companies that need to professionalise governance and reporting

Owners and boards preparing succession, a family charter or a restructure ahead of a listing

## What you get

- ✓ A readiness scorecard with prioritised gaps
- ✓ An IPO programme plan: timeline, owners and dependencies
- ✓ A governance pack: charters, authority matrix and policies
- ✓ An investor-grade monthly reporting pack and forecasting model, plus mock-diligence findings and a closure tracker

## Typical timeline

Month 1

Assess and plan

Months 2–6

Close the gaps

Months 6–9

Mock diligence and handover

## REPORTING

# Reporting & dashboards

One page that tells the truth: the right numbers, on time, without anyone rebuilding the spreadsheet.

## Who it is for

Executives and boards who want one reliable view of performance

PMOs and project teams drowning in manual weekly and monthly reports

Contractors and owners who need progress, cost and cash views across many projects

## What you get

- ✓ A KPI dictionary with definitions, sources and owners
- ✓ An executive dashboard and project / PMO report templates
- ✓ Automated data refresh and a reporting calendar
- ✓ A report-rationalisation list: what to stop producing

## Typical timeline

Weeks 1–2

Decisions and KPIs

Weeks 3–6

Data and build

Weeks 6–8

Embed and train

## AUTOMATION

# Process automation

Fewer steps, less waiting, more output — automate the work that wastes your people's time.

## Who it is for

Finance, HR, procurement, document-control and back-office teams that spend hours on manual routines

Project teams that chase approvals, submittals and transmittals by e-mail

Owners who want measurable productivity gains without a large IT programme

## What you get

- ✓ A before-and-after process map with steps, hand-offs and time per case
- ✓ Working automations, documented, with owner training
- ✓ A measured saving in hours and steps per month
- ✓ A prioritised backlog of the next automation opportunities

## Typical timeline

Weeks 1–2

Map and measure

Weeks 3–6

Simplify and build

Weeks 6–8

Pilot, measure, hand over

## Process X-Ray

See the process as it really runs — from your systems' own timestamps.

### Who it is for

Service operations with many cases: claims, tickets, approvals, invoices

Contractors with procurement or document-control delays

Leaders who suspect the process map on the wall is not the process on the floor

### What you get

- ✓ Process map as it really runs, with variants and frequencies
- ✓ Waiting-time and rework analysis by step and by team
- ✓ A quantified bottleneck report
- ✓ A measured pilot and a plan to scale it

### Typical timeline

#### Week 1

Extract and validate data

#### Weeks 2–3

Mine and diagnose

#### Weeks 4–5

Pilot the fix

## Waste Scan

Find the biggest losses in your operation in 5–10 days — and know what they cost.

### Who it is for

Owners and executives who feel the loss but cannot yet measure it

Operations under cost or delivery pressure

Teams preparing an improvement programme and needing a fact base

### What you get

- ✓ A ranked loss register with a baseline per item
- ✓ A one-page 90-day plan with owners and measures
- ✓ A management readout (45 minutes) in English or Arabic
- ✓ Raw data and workings — nothing hidden

### Typical timeline

#### Days 1–2

Scope and data request

#### Days 3–7

Observe, measure, interview

#### Days 8–10

Quantify, plan, readout

## Six Sigma improvement projects

One problem, one number, one team — moved with Six Sigma and kept with a control plan.

### Who it is for

Manufacturers, contractors and service operations with a recurring loss

Leaders who want their teams to learn the method by doing

Organisations that have a Waste Scan register and want to act on it

### What you get

- ✓ Project charter and baseline agreed with the sponsor
- ✓ Data analysis and root-cause evidence
- ✓ A piloted solution with a measured before/after
- ✓ A control plan the team runs without us

### Typical timeline

**Weeks 1–2**

Define and measurement plan

**Weeks 3–6**

Measure and analyse

**Weeks 7–12**

Improve, pilot, control

## Quality & excellence

A quality system that runs the business — not a binder that waits for the auditor.

### Who it is for

Suppliers who need ISO 9001 to qualify for tenders

Saudi organisations preparing for a national quality award

Companies with a certificate but a system nobody uses

### What you get

- ✓ Scored gap assessment and roadmap
- ✓ Process documentation the teams recognise
- ✓ Trained internal auditors and a first audit cycle
- ✓ Assessment-ready evidence and a rehearsed team

### Typical timeline

**Month 1**

Gap assessment

**Months 2–4**

Design and implement

**Months 5–6**

Audit cycle and rehearsal

## ANY SECTOR

# SME Rescue

One visible problem, fixed in weeks, with the number to prove it.

## Who it is for

Owner-managed businesses in any sector

Branch or store managers with a target at risk

Franchisees who need results before the next review

## What you get

- ✓ A baseline and a target for one number
- ✓ Two to three fixes implemented with your team
- ✓ Before/after measurement
- ✓ A one-page daily or weekly routine

## Typical timeline

|           |                         |
|-----------|-------------------------|
| Day 1     | Agree the number        |
| Week 1    | Baseline and causes     |
| Weeks 2–4 | Fix, measure, hand over |

## TRAINING

# D6 Academy

Training by practitioners who have run projects — with your own data in the exercises.

## Who it is for

Companies building an internal improvement capability

Engineers and managers preparing for PMP® or PMI-RMP®

Contractors introducing lean construction to site teams

## What you get

- ✓ Course workbook and exercise files (Excel, Minitab or Orange)
- ✓ Certificate of completion from D6 Academy
- ✓ For belts: a coached improvement project
- ✓ For PMP®/RMP®: mock exams and an application review

## Typical timeline

|             |                   |
|-------------|-------------------|
| Yellow Belt | 2 days            |
| Green Belt  | 5 days + project  |
| Black Belt  | 10 days + project |

## WHERE WE WORK

### Three regions, one method

#### CA

##### Canada

- ✓ Ontario contractors, developers and manufacturers
- ✓ Owner-managed businesses in the GTA
- ✓ Colleges and training partners

English delivery, Mississauga office

#### KSA

##### Saudi Arabia

- ✓ Contractors, developers and consultants on large programmes
- ✓ Family businesses preparing to grow, restructure or list
- ✓ Government and semi-government entities (public tenders through registered partners)

Arabic-first delivery, Riyadh hub

#### GCC

##### The Gulf

- ✓ Regional contractors and developers on multi-contract programmes
- ✓ Groups operating in several Gulf countries
- ✓ Projects that need contract and reporting documents in two languages

Delivered from Riyadh and Mississauga, on site or hybrid

## COMPLETED WORK

### References you can ask about

#### CONTRACTS & CLAIMS

##### Variations and delays are piling up

A contractor on a large programme has open variation orders, a slipping completion date and notices that went out late — or not at all.

#### CAPITAL MARKETS

##### A family business looking at the market

The owners are considering Nomu or the main market, but governance, reporting and succession arrangements are still informal.

#### RESTRUCTURING

##### Cash is tightening and margins are thinning

Receivables are slow, several projects lose money and creditors are asking for a plan.

## THE TEAM

# 25+ professionals, three regions, one method

D6 Sigma works as one team across Riyadh and Mississauga: contract and claims specialists, planners and project controllers, strategy and finance advisers, Lean Six Sigma Black Belts, data and automation engineers, quality auditors and bilingual trainers. Every engagement has a named senior lead; the wider team brings the depth, the pace and the local knowledge.

### Contracts & claims

Variations, extension-of-time and cost claims, delay analysis, FIDIC contract administration

### Planning & project controls

Primavera P6 / MS Project, cost control, PMO, Last Planner, recovery plans

### Strategy & finance

Strategic plans, business cases, restructuring, IPO and governance readiness

### Data, reporting & automation

Dashboards, KPI frameworks, workflow automation, event-log analysis, AI-assisted pilots

### Lean Six Sigma

Black Belts: Waste Scans, Six Sigma projects, control plans

### Quality & excellence

ISO 9001, King Abdulaziz Quality Award, EFQM

### Risk & governance

Risk registers, board and committee charters, delegation of authority, internal controls

### Organisation & performance

Structure, role charters, KPIs and review rhythm

### Trainers

Belts, PMP®/PMI-RMP® prep, lean construction — Arabic and English

## HOW WE COMMIT

### Fixed fees

Agreed in writing before we start — never a percentage of savings.

### Arabic · English

Written natively, not translated afterwards.

### Evidence first

Every figure traceable to a source you can check.

### Control plan

Every engagement ends with owners and a review rhythm.

## Learn the method from people who ran the projects

Belt courses, exam preparation and lean-construction workshops — practical, data-driven, in Arabic or English. Corporate groups work on their own processes.

| Course                                            | Duration                  | Language | Format                     | Best for                                              |
|---------------------------------------------------|---------------------------|----------|----------------------------|-------------------------------------------------------|
| Lean Six Sigma Yellow Belt                        | 2 days                    | AR / EN  | In-house · public · online | Everyone who takes part in improvement projects       |
| Lean Six Sigma Green Belt                         | 5 days + coached project  | AR / EN  | In-house · public          | Engineers, supervisors and analysts who lead projects |
| Lean Six Sigma Black Belt                         | 10 days + coached project | AR / EN  | In-house · public          | Improvement leaders and future Master Black Belts     |
| PMP® exam preparation                             | 5 days (35 contact hours) | AR / EN  | In-house · public · online | Project managers preparing for the PMP® exam          |
| PMI-RMP® exam preparation                         | 3 days                    | AR / EN  | In-house · online          | Risk and planning professionals                       |
| Lean construction & Last Planner System           | 2 days on site            | AR / EN  | In-house                   | Contractors' site teams and planners                  |
| Analytics for managers (Excel · Orange · Minitab) | 2 days                    | AR / EN  | In-house · online          | Managers who make decisions from data                 |

D6 Academy issues certificates of completion. PMP® and PMI-RMP® are registered marks of the Project Management Institute, Inc.; PMI administers the exams.

## CONTACT

# Let's start with one number

Tell us where it hurts. We will tell you what we would measure first — in English or Arabic.

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